

Erick Chase Frazier

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EDUCATION

- University of Texas - Austin, TX** Aug 1999 – Aug 2003
- **Bachelor of Arts** – *Economics, Certificate in Business Foundations*
- Southeast University – Nanjing, China** Aug 2006 – July 2008
- **College of International Students** – *Mandarin Chinese Language*
- Hubbert's Peak.org - Austin, TX** September 2008
- **Solar PV** Grid-Interactive System Design and Installation (part 1&2)

EMPLOYMENT

- College Real Estate LLC – Co-Founder and Vice President, Austin, Texas** Jan 2005 - Present
- Help develop business plan by identifying economic engines and possible revenue streams
 - Marketing through SEO, PPC and other mediums to generate exposure
 - Identify and develop our niche in the university housing market nationwide
- C & F Investments – Partner and Property Manager, Dallas, Texas** April 1999– Present
- Real estate investments including university campus area homes, light commercial, and land
 - Analyzing potential investments considering ROI and accounting through Quickbooks
 - Asset management of existing properties in our portfolio to maximize revenue and returns
- AMC Mortgage – Mortgage Consultant, Austin, Texas** Aug 2003 – Aug 2006
- Licensed Loan Officer in the state of Texas (License is still active)
 - Source and originate residential mortgage loans through soliciting mortgages from realtors, builders, financial professionals, past customers, cold calls, and internet
 - Manage work flow process - from meeting with the client to complete the initial application to working with underwriters, real estate agents, lenders, appraisers, title companies, etc.
- Student Works Painting – Intern Branch Manager, Austin, Texas** Jan – Aug 2000
- Oversaw the marketing, sales, management and customer service of a house painting business
 - Managed five painting crews simultaneously
 - Produced second highest sales in Austin that year and highest closing ratio, 67%
 - Received and applied extensive sales training and closing techniques

ACHIEVEMENTS

- **Finished top 10% in Shanghai International Marathon** Nov 2007
- **Co-wrote book “College Real Estate- a real life internship that pays”** July 2006
- **4th place aluminum class in The Texas Water Safari- *Toughest Boat Race in the World*** June 2006
- **Wrote, Produced and Released Three Full Length Music Albums** 1997-2004
- **Eagle Scout** 1998

COMMUNITY SERVICE

- First Evangelical Free Church, *Volunteer* – Led Sunday worship music (Aug 1999 – July 2006)
- Young Life Committee for Bowie High School - Austin, TX (Aug 2004 – 2006)
- Hyde Park Neighborhood Association, *secretary* – Responsible for meeting minutes; Published in the monthly Hyde Park Newsletter The Pecan Press (March – August 2004)